

ANNEXE TWO
(Revised October 2011)

Portsmouth Business School

This Annex relates to the Memorandum of Understanding for the General Advanced Standing arrangement between Portsmouth and ABE, December 2010 and replaces all previous versions of Annex Two. This Annex is valid until 31 July 2014.

Students will be considered, through APL, on a case by case basis, for entry to the following Portsmouth course(s):

| ABE Qualification | Portsmouth Course | Criteria |
|---|---|---|
| Diploma in Business Management (QCF Level 4) | Level 4 (year 1) entry to one of the following BA (Hons): <ul style="list-style-type: none"> • Business Administration; • Marketing; • Human Resource Management | Successful completion of Diploma in Business Management together with IELTS 6.0 or equivalent |
| Diploma in Travel, Tourism and Hospitality Management (QCF Level 4) | Level 4 (year 1) entry to one of the following BA (Hons): <ul style="list-style-type: none"> • Hospitality Management; • Hospitality Management with Tourism | Successful completion of Diploma in Travel, Tourism and Hospitality Management together with IELTS 6.0 or equivalent |
| Higher Diploma in Business Management (Business Management) (QCF Level 5) | Level 5 (year 2) entry to one of the following BA (Hons): <ul style="list-style-type: none"> • Business Administration; • Business with Business Communication | Successful completion of the Higher Diploma in Business Management (Business Management), with satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Higher Diploma in Business Management (Marketing Management) (QCF Level 5) | Level 5 (year 2) entry to <ul style="list-style-type: none"> • BA (Hons) Marketing | Successful completion of the Higher Diploma in Business Management (Marketing Management), with satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Higher Diploma in Business Management (Management of Information Systems) (QCF Level 5) | Level 5 (year 2) entry to BA (Hons) Business Information Technology | Successful completion of the Higher Diploma in Business Management (MIS), with minimum grade 'B' in the Introduction to Management Information Systems and satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Higher Diploma in Business Management (HRM) (QCF Level 5) | Level 5 (year 2) entry to BA (Hons) Human Resource Management | Successful completion of the Higher Diploma in HRM, with satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |

| ABE Qualification | Portsmouth Course | Criteria |
|---|--|---|
| Higher Diploma in Travel, Tourism and Hospitality Management (QCF Level 5) | Level 5 (year 2) entry to one of the following BA (Hons): <ul style="list-style-type: none"> • Hospitality Management; • Hospitality Management with Tourism | Successful completion of the Higher Diploma in Travel, Tourism and Hospitality Management, with satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Graduate Diploma in Business Management (QCF Level 6) | Level 6 (final year) entry to one of the following BA (Hons): <ul style="list-style-type: none"> • Business Administration; • Business with Business Communication | An overall 'B' grade on the Graduate Diploma in Business Management, with satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Graduate Diploma in Business Management (Marketing Management) (QCF Level 6) | Level 6 (final year) entry to <ul style="list-style-type: none"> • BA (Hons) Marketing | An overall 'B' grade on the Graduate Diploma (Marketing Management), with a minimum grade 'B' in Strategic Marketing Management and satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Graduate Diploma in Business Management (HRM) (QCF Level 6) | Level 6 (final year) entry to <ul style="list-style-type: none"> • BA (Hons) Human Resource Management | An overall 'B' grade on the Graduate Diploma in Business Management (HRM), with a minimum grade 'B' in Strategic Human Resource Management and satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Graduate Diploma in Business Management (Management of Information Systems) (QCF Level 6) | Level 6 (final year) entry to BA (Hons) Business Information Technology | An overall 'B' grade on the Graduate Diploma in Business Management (MIS), with a minimum grade 'B' in both Management of Information Systems options and satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent |
| Higher Diploma in Travel, Tourism and Hospitality Management (QCF Level 6) | Level 6 (final year) entry to one of the following BA (Hons): <ul style="list-style-type: none"> • Hospitality Management; • Hospitality Management with Tourism | An overall 'B' grade on the Graduate Diploma in Travel, Tourism and Hospitality Management, with a minimum grade 'B' in both Management of Information Systems options and satisfactory completion of the option units 'Economics for Business' and 'Principles of Business Law', together with IELTS 6.0 or equivalent. Applicants must have 48 weeks relevant work experience. |

| ABE Qualification | Portsmouth Course | Criteria |
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| Post Graduate Diploma in Business Management (QCF Level 7) | Level 7 (M Level) entry to one of the following: <ul style="list-style-type: none"> • MA Marketing; • MA Digital Marketing; • MSc Human Resource Management; • MSc International Human Resource Management | Applicants with the ABE Postgraduate Diploma in Business Management will be considered on a case by case basis in accordance with our published entry criteria + IELTS 6.5 or equivalent |

Students who do not achieve the required criteria may still be accepted, subject to recommendation by the course team at ABE and the agreement of the admissions team in Portsmouth on a case-by-case basis.

Students who do not meet the English language requirement may be offered appropriate Pre-sessional English programmes, at additional cost to them, with entry in the usual manner.